

### **OUR MISSION**

"To provide friendly, personal and efficient financial services to our members at the lowest possible cost"

Providing financial services to our members at the lowest Possible cost is something that this Credit Union prides itself in achieving.

### **CHAIRMAN'S REPORT**

Once again your Credit Union has had a very successful year. Membership has increased, assets continue to grow, products and services have expanded and interest rates have become more competitive.

#### The Credit Crunch

Probably the most challenging issue in the past year for all financial institutions in Australia, and world wide for that matter, has been the so called Credit Crunch.

I believe the details of this phenomenon are fairly well understood by most people now, and its implications have been so widespread that almost everybody has been affected by it in some way or another.

Although it is clear that this issue still has time to run, I think it is important that we have a look at how our Credit Union and our members have been affected to date.

It is an obvious outcome of the whole debacle that those that have suffered the most have done so at the hands of the less well managed and governed financial institutions. Generally speaking, Australians have so far escaped the sometimes disastrous consequences of some of our overseas counterparts. Some of our financial institutions, including the major banks, have been subject to exposure to the subprime crisis, but not on the scale of many of the large American banks.

Macquarie Credit Union, through prudent management practices over many years, has been virtually unaffected by this issue. In fact, our members generally are better off now than customers of most other financial institutions in Australia, particularly the large banks.

It is in times like these that it is comforting to know that your financial institution has a long history of prudent and conservative management. Many years of careful administration and sensible lending procedures has helped our members in the knowledge that they are now enjoying the fruits of that labour. A good example of this is that as at the end of June 2008, our mortgage housing interest rate was around half of one percent, or 50 basis points, lower than the standard variable rate of any of the five big banks. This sort of benefit is reflected in all our products and services, from fees and charges to interest rates on both loan and deposit products.

Not only has the Macquarie Credit Union been relatively unaffected by this issue, but more importantly our members are reaping an even greater benefit than usual by being a member of such a well managed and well respected financial institution.

#### Reconnection

It has often been frustrating to directors and staff knowing that our Credit Union has some of the best and cheapest products and services available, and yet many of our members still do not seem to be aware of this fact. In order to overcome this, we have embarked on an extensive programme to reconnect with our members and advise them of the really great benefits of being a member of our Credit Union.

This programme commenced with an exhaustive survey of members which concluded in June 2008. Extensive follow up work together with better communications including individual letters, general newsletters, promotions and many other channels will be used over the next twelve months to get the message out to all our current and potential members.

We would dearly love to see as many people as possible reap the obvious benefits from being a member of Macquarie Credit Union.

#### **Management Changes**

Our General Manager Bob Malcolm resigned in September 2007 to take up the position of Deputy General Manager with Austral Credit Union in Melbourne. After advertising the General Manager's position Australia wide, the Board received several outstanding candidates from which to choose Bob's successor. The final decision to appoint Matthew Bow has received widespread support from both within and outside the Credit Union. Matthew had been the Deputy General Manager with our Credit Union for three years prior to his appointment.

Following Matthew's appointment, Leanne Bourne was appointed from a strong field to step into the Deputy General Manager's position. Leanne had previously been the Office Supervisor for several years.

The Board is extremely pleased to have been able to put in place such a strong and enthusiastic management team. The future augers well for all our members and other stakeholders.

#### **Board Change**

One of our long standing directors, Brian Glawson, resigned in May 2008. Brian commenced as a director with our Credit Union in February 1999 and in the ensuing nine years became an integral member of the Board.

Brian has an ability to provide a common sense view of any issue and will always have a ready answer to even the most difficult of problems. He has been a passionate supporter of our Credit Union for many years, and continues to remain so. It is only his increasing work and family commitments that have led to his reluctant decision to step down as a director.

I am sure all members join with me in thanking Brian for his outstanding contribution to the ongoing success of our Credit Union, particularly over the past nine years that he has been a director.

#### Acknowledgments

Once again my thanks go to the management and staff for another year of outstanding service to our members. Both staff and members are reaping the rewards of our enlarged and improved office, and service both face to face and by telephone has been made much more rewarding by the changes.

During the year we have endeavoured to foster relations with employer organisations from whom our members are drawn to improve their understanding of the benefits to their employees of having access to our Credit Union. A big thank you to the management and staff of those organisations, particularly the volunteer representatives that form an essential link between those organisations, their employees and our Credit Union. Without them, fewer people would become aware of all our many wonderful products and services.

I also thank my fellow directors for another year of inspired leadership. Your obvious passion for the continued success of our Credit Union is a credit to you all. Our members are lucky that in troubled financial times like those that we are now encountering, level heads and clarity of vision are the hallmarks of our decision makers.

To all our members, I say thank you for your continuing support of your Credit Union.

Loyalty cannot be bought, it must be earned. I believe that you have realised the many benefits of belonging to our Credit Union, and trust that we can retain your loyalty for many years to come.

It is easy to be negative in uncertain times, but I am just the opposite. With careful planning, strong leadership and the right personnel we have the ingredients to continue to provide a premium service to all our members.

I see nothing but solid progress for our Credit Union in the year ahead, which will in turn reap many benefits for all our members.

Chris Shepherd Chairman

### **GENERAL MANAGERS REPORT**

It is a privilege to report to members for the first time as the General Manager of Macquarie Credit Union. Your Credit Union has had another successful year in providing financial services to members. Our strong financial position will allow us to reinvest into the Credit Union to add to its strength and security and provide continuing value to members.

#### Results of the Past Year

As has become a feature of our annual report our 'plain English' accounts appear below. This statement is only intended to provide a snapshot of the Credit Union's financial performance. It is not a formal part of the annual accounts. Full details of the Credit Union's financial results are contained in the following pages.

#### **Balance Sheet**

ASSETS				LIABILITIES			
What the Credit Union Owns			What the Credit Union Owes				
	2008	2007	2006		2008	2007	2006
	\$,000	\$,000	\$,000		\$,000	\$,000	\$,000
Member Loans	52,471	55,632	49,694	Member Deposits	50,251	48,157	48,157
Cash & Investments	11,841	7,471	11,395	Payables & Other Liabilities	6,648	7,445	6,516
Plant & Equipment	131	209	148	Provisions	115	115	95
Other	741	820	752	Other	6	79	-
				Members Reserves/ Equity	8,164	7,721	7,221
<b>Total Assets</b>	65,184	64,132	61,989	<b>Total Liabilities</b>	65,184	64,132	61,989

#### Profit and Loss Account

FIGHT and LOSS ACCOUNT			
WHAT WE EARNED			
	2008	2007	2006
	\$,000	\$,000	\$,000
Interest – member loans	4,787	4,379	3,969
Interest – investments	789	591	527
Transfer from provisions	0	0	0
Other income – commissions, fees etc	373	375	361
Total Income	5,949	5,345	4,879
WHAT WE SPENT			
Interest – member deposits	2,544	2,100	1,840
Interest – borrowings	398	375	400
Member service costs (ATMs, Cheques, EFTPOS etc)	343	339	331
Computer costs (data processing etc)	222	202	242
Staff costs	874	836	760
General expenses	543	800	737
Total Operating Costs	4,924	4,652	4,316
Operating Profit Before Tax	652	693	569
Income Tax Expense	191	194	165
Net Profit After Tax	461	499	402

#### Thank you to Members

I would like to thank all members for their continued support and feedback during the year which has contributed to the on-going success of Macquarie Credit Union. Our members own our Credit Union, and can be proud that they are part owners of a successful financial institution. With their tremendous support the Credit Union can continue to prosper and provide additional benefits to its members.

#### **Member Service**

Your Credit Union is well served by a great team of professional dedicated staff. We are committed to ensuring that each time you use the services of Macquarie Credit Union, whether by walking into the branch, calling us on the telephone, using the internet or writing us a letter or email, you are treated with the high standard of personalised service that you appreciate and respect.

Your Credit Union also has an ongoing commitment to providing staff with the necessary training to ensure excellence in member services. With this commitment in mind, nine staff this year embarked on a two year training programme to expand their member services knowledge and attain the Certificate IV in Financial Services.

I would like to thank all the staff for their continued efforts and passion to uphold the Credit Union's values and their focus on member care.

#### **Products and Services**



Your Credit Union strives to provide high value products and services. During the year we achieved several awards for our products, showing that we do indeed provide high value products that compete favourably with those offered by other financial institutions.

Our Visa Credit Card won Silver in Money Magazine's Best of the Best for the cheapest balance transfer credit card (minimum repayments).

We also received two Cannex 5 star ratings, the highest possible, for our Money Market account and our New Car Loan. Cannex 5 star ratings are awarded to products offering superior value to customers.

One of our key strategies is to continue to provide financial services that are competitive and attractive in the market place, including a range of new products and services. The recent introduction of the Power Home Loan, with a lower priced introductory interest rate is more than one percent below the standard variable rates of the banks.

#### Helping the Environment

Your Credit Union is constantly looking at ways to reduce the use of paper and help the environment. We offer a range of online services through our website including internet banking, online applications and account switching. We now offer members the choice of having their account statements delivered via email or by post.

#### FEE FREEDOM

As always the Credit Union has enabled members to conduct their day-to-day banking with minimal transaction fees and in many cases with no fees. In fact, 82% of more than 5000 member accounts held at Macquarie Credit Union are operated without being charged any monthly account fees at all.

Macquarie Credit Union has a policy of rewarding members for their loyalty to the Credit Union and only charging for excess transactions. We also don't, unlike other financial institutions, recoup 100% of third party service fees and charges, including non-rediteller ATM's, EFTPOS charges and cheques. In fact, we only recoup 37% of these service fees and charges.

You too can break free from fees by;

- Consolidating your banking,
- Using fee-free services as much as possible,
- Reducing the number of withdrawals you make,
- Taking cash out when using EFTPOS,
- Keeping track of your account balances, and
- Saving time and money by banking online and over the telephone.

#### Credit Union Mutuality

Macquarie Credit Union is still proudly a mutual organisation. Your Credit Union is owned by its members. It is not owned by independent shareholders, like the banks, who require surplus profits to be paid to them as dividends.

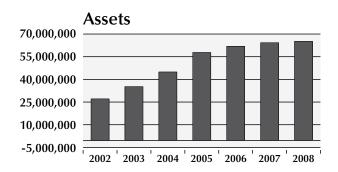
Delivering superior products and services to members is paramount and your Credit Union returns any surplus profits back to you in the form of better interest rates, fees and services.

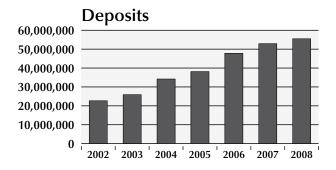
Just like the banks, Credit Unions are regulated by the Australian Prudential Regulation Authority (APRA) under the Banking Act, and the Australian Securities and Investments Commission (ASIC) under the Corporations Act.

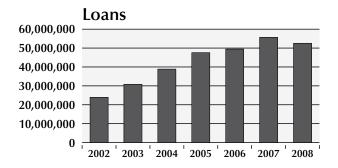
But unlike banks, Credit Unions as mutuals place greater importance on deposits as a source of funds for lending, which has provided safeguards for your Credit Union during the present global credit crunch.

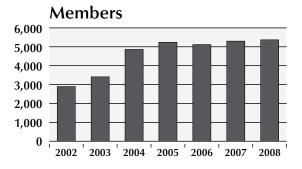
#### Performance over Time

The following graphs provide a simple picture of how the Credit Union has performed over the past few years.









On behalf of the management and staff I would like to thank all members for their continuing support of the Credit Union.

Matthew Bow General Manager

## MACQUARIE CREDIT UNION LIMITED ABN 85 087 650 253

FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2008

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### **DIRECTORS' REPORT**

Your Directors present their report on the Credit Union for the financial year ended 30 June 2008.

#### **DIRECTORS**

J Millar

The names of the Directors in office at any time during or since the end of the year are:

TE Bacon RK Mills

B Glawson PM Nolan

(resigned 27 May 2008)

A Gillham DAJ Rootes

CJ Shepherd

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

#### **COMPANY SECRETARY**

The following person held the position of company secretary at the end of the financial year:

Mr Matthew Bow – Mr Bow has worked for Macquarie Credit Union Limited for the past three years and was appointed the General Manager of the Credit Union on 19 November 2007. He was appointed company secretary on 19 November 2007.

#### PRINCIPAL ACTIVITIES

The principal activities of the Credit Union during the year were the provision of financial services to members in the form of taking deposits and giving financial accommodation as prescribed by the constitution. There were no significant changes in the nature of the Credit Union's activities during the year.

#### **OPERATING RESULTS**

The amount of profit of the Credit Union for the financial year after providing for income tax was \$461,174 (2007: \$499,935)

#### **DIVIDENDS RECOMMENDED**

The Credit Union's constitution does allow the payment of a dividend, but the Directors of the Credit Union have elected not to pay a dividend for the year ended 30 June 2008.

#### **REVIEW OF OPERATIONS**

The Credit Union recorded a profit of \$461,174 compared to \$499,935 in the 2007 year.

Interest revenue increased by \$606,152 (12.1%) to \$5,577,052 which is a strong result given the tightening of the credit market over the past year.

Employee benefit expenses increased by \$38,980 (4.7%) to \$874,722, occupancy expenses decreased by \$20,031 (17.8%) to \$92,625, depreciation and amortisation expense increased by \$66,316 (50.5%) to \$197,708 and other expenses increased by \$77,134 (7.3%) to \$1,135,636.

Overall it was a pleasing result for the Credit Union.

#### **ENVIRONMENTAL ISSUES**

The Credit Union's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or State.

### SIGNIFICANT CHANGES IN STATE OF AFFAIRS

There were no significant changes in the state of affairs of the Credit Union during the financial year.

#### AFTER BALANCE DATE EVENTS

No matters or circumstances have arisen since the end of the financial year, that have significantly affected, or may significantly affect, the operations of the Credit Union, the results of those operations, or the state of affairs of the Credit Union in future financial years.

### FUTURE DEVELOPMENTS, PROSPECTS AND BUSINESS STRATEGIES

During the next financial year the Directors do not expect any significant changes in the operations or services of the Credit Union which will affect the results of the Credit Union.

Further information as to future developments, prospects and business strategies of the Credit Union have not been included in this report as the Directors believe, on reasonable grounds, that to include such information would be likely to result in unreasonable prejudice to the interests of the Credit Union.

#### **DIRECTORS' BENEFITS**

Since the end of the previous financial year, no Director has received or become entitled to receive a benefit (other than a benefit included in the aggregate amount of emoluments) by reason of a contract made by the Credit Union or a related corporation with a Director or with a firm of which he or she is a member, or with an entity in which he or she has a substantial financial interest.

### INDEMNIFYING OFFICERS AND AUDITOR

The Credit Union has a Directors' and Officers' liability insurance policy covering all Directors. The premium paid in respect of this policy in force at the date of this report was \$322.

No indemnities have been given or agreed to be given or insurance premiums paid or agreed to be paid, during or since the end of the financial year, for the auditor of the Credit Union.

#### **INFORMATION ON DIRECTORS**

The Directors in office at the date of this report are:

Mr C J Shepherd

Experience	Appointed Chairman 23/10/86
	Board Member since 19/04/71
Interest in Shares	One ordinary share in the Credit Union
Mr T E Bacon	Director
Mr T E Bacon Experience	<b>Director</b> Board Member since 1/11/03

Chairman

Ms A Gillham	Director
Experience	Board Member since 19/12/05
Interest in Shares	One ordinary share in the Credit Union
Mr J Millar	Director
Experience	Board Member since 25/07/05
Interest in Shares	One ordinary share in the Credit Union
Mr D A J Rootes	Director
Experience	Board Member since 30/08/06
Interest in Shares	One ordinary share in the Credit Union
Interest in Shares  Mr P M Nolan	
	Credit Union
Mr P M Nolan	Credit Union  Director
Mr P M Nolan Experience	Credit Union  Director  Board Member since 1/11/03  One ordinary share in the
Mr P M Nolan Experience Interest in Shares	Credit Union  Director  Board Member since 1/11/03  One ordinary share in the Credit Union
Mr P M Nolan Experience Interest in Shares Mr R K Mills	Credit Union  Director  Board Member since 1/11/03  One ordinary share in the Credit Union  Director

#### **GENERAL BOARD ATTENDANCE**

During the financial year the following meetings of Directors were held. Attendances were:

	Board Meetings Eligible to Attend	Board Meetings Attended	Audit and Risk Committee Meetings Eligible to Attend	Audit and Risk Committee Meetings Attended
TE Bacon	11	9	4	4
B Glawson	-	-	-	-
PM Nolan	11	10	4	4
CJ Shepherd	11	11	-	-
A Gillham	11	8	4	3
J Millar	11	6	4	4
RK Mills	11	9	-	-
DAJ Rootes	11	11	-	-

B Glawson was granted a leave of absence from his responsibilities as a Director during the year due to work commitments. He resigned on 27 May 2008.

### PROCEEDINGS ON BEHALF OF CREDIT UNION

No person has applied for leave of Court to bring proceedings on behalf of the Credit Union or intervene in any proceedings to which the Credit Union is a party for the purpose of taking responsibility on behalf of the Credit Union for all or any part of those proceedings.

The Credit Union was not a party to any such proceedings during the year.

### AUDITOR'S INDEPENDENCE DECLARATION

The lead auditor's independence declaration for the year ended 30 June 2008 has been received and can be found on page 14 of the financial report.

#### NON-AUDIT SERVICES

The Board of Directors, in accordance with advice from the audit committee, is satisfied that the provision of nonaudit services during the year is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The directors are satisfied that the services disclosed below did not compromise the external auditor's independence for the following reasons:

- all non-audit services are reviewed and approved by the audit committee prior to commencement to ensure they do not adversely affect the integrity and objectivity of the audit, and
- the nature of the services provided do not compromise the general principles relating to auditor independence in accordance with APES 110: Code of Ethics for Professional Accountants set by the Accounting Professional and Ethics Standards Board.

The following fees for non-audit services were paid/payable to the external auditors during the year ended 30 June 2008:

	\$
Taxation services	1,070
Preparation of financial statements	4,495

\$5,565

Signed in accordance with a resolution of the Board of Directors and signed at Dubbo on 2 September 2008 for and on behalf of the Directors by:

Hal Nolm

**Chris Shepherd** 

Paul Nolan

### **AUDITOR'S DECLARATION**

#### AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF MACQUARIE CREDIT UNION LIMITED

I declare that to the best of my knowledge and belief, during the year ended 30 June 2008 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit;
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

MORSE GROUP

**J M SHANKS** PARTNER

2 River Street
Dubbo

Dated: 26 August 2008

### **DIRECTORS' DECLARATION**

The Directors of Macquarie Credit Union Limited declare that:

- 1. The financial report and notes set out on pages 16 to 55 are in accordance with the Corporations Act 2001; and
  - i. comply with Accounting Standards and the Corporations Regulations 2001; and
  - ii. give a true and fair view of the financial position as at 30 June 2008 and of the performance for the year ended on that date of the Credit Union.
- 2. In the Directors' opinion there are reasonable grounds to believe that the Credit Union will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors and is signed at Dubbo on 2 September 2008 for and on behalf of the Directors by:

**Chris Shepherd** 

Paul Nolan

Pal Nolm

### **FINANCIAL STATEMENTS**

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2008			
	Notes	2008	2007
		\$	\$
Interest revenue	3	5,577,052	4,970,900
Interest expense	4	(2,942,632)	(2,475,044)
Net interest revenue		2,634,420	2,495,856
Other revenue	3	372,827	375,058
Impairment losses on loans and advances	4	(54,488)	(39,131)
Employee benefits expense	4	(874,722	(835,742)
Occupancy expense	4	(92,625)	(112,656)
Depreciation and amortisation expense	4	(197,708)	(131,392)
Other expenses	4	(1,135,636)	(1,058,502)
Profit before income tax expense		652,068	693,491
Income tax expense	5	(190,894)	(193,556)
Profit for the year		\$461,174	\$499,935

The accompanying notes form part of these financial statements.

BALANCE SHEET AS AT 30 JUNE 2008			
,	Notes	2008	2007
		\$	\$
ASSETS			
Cash and liquid assets	7	11,841,461	7,470,531
Accrued receivables	8	198,137	112,207
Loans and advances	9	52,470,756	55,632,394
Other investments	10	160,012	178,029
Property, plant and equipment	11	130,521	208,684
Intangibles	12	152,597	250,861
Deferred tax assets	13	225,438	266,524
Other assets	14	4,623	13,172
TOTAL ASSETS		65,183,545	64,132,402
LIABILITIES			
Deposits and short term borrowings	15	55,192,902	52,605,418
Payables and other liabilities	16	705,636	684,420
Interest bearing liabilities	17	1,000,000	2,927,980
Tax liabilities	18	5,823	78,628
Provisions	19	115,331	114,813
TOTAL LIABILITIES		57,019,692	56,411,259
NET ASSETS		\$8,163,853	\$7,721,143
EQUITY			
Reserves	20	740,000	758,464
Retained profits	21	7,423,853	6,962,679
TOTAL EQUITY		\$8,163,853	<b>\$7,721,14</b> 3

STATEMENT OF CHANGES	S IN EQUITY
FOR THE YEAR ENDED 30	<b>JUNE 2008</b>

The accompanying notes form part of these financial statements.

TORTHE TEAR ENDED SO JOINE 2000				
	Retained Profits	Asset Revaluation Reserve	Credit Losses Reserve	Total
		\$	\$	\$
Balance at 1 July 2006	6,462,744	18,464	740,000	7,221,208
Profit for the year	499,935	_	-	499,935
At 30 June 2007	6,962,679	18,464	740,000	7,721,143
Profit for the year	461,174	_	-	461,174
Revaluation decrement	-	(18,464)	_	(18,464)
At 30 June 2008	\$7,423,853	\$-	\$740,000	\$8,163,853

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2008			
	Notes	2008	2007
		\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES			
Interest on loans		4,787,338	4,379,141
Interest on investments		705,311	619,308
Other non-interest income		419,999	454,258
Interest paid on members' savings		(2,430,201)	(2,043,024)
Interest paid on other finance		(398,308)	(374,808)
Payments to suppliers and employees		(2,240,362)	(2,001,948)
Income tax paid		(222,613)	(110,042)
Members' loan repayments		21,244,580	15,501,792
Members' loans' disbursed		(18,137,430)	(21,479,437)
Net cash provided by (used in) operating activities	28.3	3,728,314	(5,054,760)
CASH FLOWS FROM INVESTING ACTIVITIES			
Consideration received on disposal of property, plant and equipment		26,046	_
Net movement in investments		(447)	19
Purchase of property, plant and equipment		(42,487)	(347,272)
Net cash used in investing activities		(16,888)	(347,253)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from borrowings		_	1,500,000
Repayment of borrowings		(1,927,980)	(638,444)
Net movement in member savings		2,587,484	616,179
Net cash provided by financing activities		659,504	1,477,735
NET INCREASE/(DECREASE) IN CASH HELD		4,370,930	(3,924,278)
Cash at beginning of year		7,470,531	11,394,809
CASH AT END OF YEAR	28.2	\$11,841,461	\$7,470,531

The accompanying notes form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 30 JUNE 2008

#### STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, including Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

The financial report is for Macquarie Credit Union Limited as an individual entity. Macquarie Credit Union Limited is a financial institution, incorporated and domiciled in Australia.

The financial report of Macquarie Credit Union Limited complies with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety.

The financial report was authorised for issue on 2 September 2008 in accordance with a resolution of the board of directors.

The following is a summary of the material accounting policies adopted by the Credit Union in the preparation of the financial report. The accounting policies have been consistently applied unless otherwise stated.

#### 1.1 Basis of Preparation

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

#### 1.2 Income Tax

The charge for current income tax expense is based on the profit for the year adjusted for any non-assessable or disallowed items. It is calculated using tax rates that have been enacted or are substantively enacted by the balance sheet date.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the Credit Union will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

#### 1.3 Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

#### Plant and Equipment

Plant and equipment are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item.

#### Depreciation

The depreciable amount of all fixed assets is depreciated on a straight line basis over their useful lives to the Credit Union commencing from the time the asset is held ready for use. The depreciation rates used for each class of depreciable assets are:

Class of fixed asset	Depreciation rate
Office equipment	33.3% - 50.0%
EDP equipment	33.3%
Office furniture and fittings	33.3%
Motor vehicles	22.0%

Assets with a cost less than \$500 are not capitalised.

#### 1.4 Intangible Assets

Items of computer software which are not integral to the computer hardware owned by the Credit Union are classified as intangible assets, not as part of property, plant and equipment. Computer software is amortised over the expected useful life of the software at 33.3% per year.

#### 1.5 Loans to Members

#### (i) Basis of Inclusion

All loans are initially recognised at fair value, net of transaction costs incurred and inclusive of loan origination fees. Loans are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the loans using the effective interest method.

Loans to members are reported at their recoverable amount representing the aggregate amount of principal and unpaid interest owing to the Credit Union at balance date, less any allowance or provision against debts considered doubtful.

#### (ii) Interest Earned

**Term Loans** - The loan interest is calculated on the basis of the daily balance outstanding and is charged in arrears to a member's account on the last day of each month.

Overdraft – The loan interest is calculated initially on the basis of the daily balance outstanding and is charged in arrears to a member's account on the last day of the month.

Non-Accrual Loan Interest – while still legally recoverable, interest is not brought to account as income where the Credit Union is informed that the member has deceased, or, where a loan is impaired. A loan is classified as impaired where recovery of the debt is considered unlikely as determined by the Board of Directors. Australian Prudential Regulation Authority (APRA) has made it mandatory that interest is not recognised as revenue after the irregularity exceeds 90 days for a loan facility, or 90 days for an overlimit overdraft facility.

#### (iii) Loan Origination Fees and Discounts

Loan establishment fees and discounts are initially deferred as part of the loan balance, and are brought to account as

income over the expected life of the loan. The amounts brought to account are included as part of interest revenue.

#### 1.6 Loan Impairment

#### (i) Specific and Collective Provision

A provision for losses on impaired loans is recognised when there is objective evidence that the impairment of a loan has occurred. Estimated impairment losses are calculated on either a portfolio basis for loans of similar characteristics, or on an individual basis. The amount provided is determined by management and the board to recognise the probability of loan amounts not being collected in accordance with terms of the loan agreement.

The APRA Prudential Standards requires a minimum provision to be maintained, based on specific percentages on the loan balance which are contingent upon the length of time the repayments are in arrears. This approach is used to assess the collective provisions for impairment.

An assessment is made at each balance sheet date to determine whether there is objective evidence that a specific financial asset or group of financial assets is impaired. Evidence of impairment may include indications that the borrower has defaulted, is experiencing significant financial difficulty, or where the debt has been restructured to reduce the burden to the borrower.

#### (ii) Reserve for Credit Losses

In addition to the above specific provision, the Board of Directors has recognised the need to make an allocation from retained earnings to ensure there is adequate protection for members against the prospect that some members will experience loan repayment difficulties. The reserve is based on estimation of potential risk in the loan portfolio.

#### 1.7 Bad Debts Written Off

Bad debts are written off from time to time as determined by management and the Board of Directors when it is reasonable to expect that the recovery of the debt is unlikely. Bad debts are written off against the provision for doubtful debts if a provision for impairment had previously been recognised. If no provision had been recognised, the write offs are recognised as expenses in the income statement.

#### 1.8 Equity Investments

Investments in shares are classified as available for sale financial assets where they do not qualify for classification as loans and receivables, or investments held for trading.

Investments in shares, which do not have a ready market and are not capable of being reliably valued, are recorded at the lower of cost or recoverable amount. Investments in shares where no market value is readily available are carried at cost less any provision for impairment.

Realised net gains and losses on available for sale financial assets taken to the profit and loss account comprises only gains and losses on disposal.

All investments are in Australian currency.

#### 1.9 Members' Deposits

#### (i) Basis for Measurement

Member savings and term investments are quoted at the aggregate amount of money owing to depositors.

#### (ii) Interest Payable

Interest on savings is calculated on the daily balance and posted to the accounts periodically, or on maturity of the term deposit. Interest on savings is brought to account on an accrual basis in accordance with the interest rate terms and conditions of each savings and term deposit account as varied from time to time. The amount of the accrual is shown as part of amounts payable.

#### 1.10 Provision for Employee Benefits

Provision is made for benefits accruing to employees in respect of wages and salaries, annual leave and long service leave when it is probable that settlement will be required and they are capable of being measured reliably.

Provisions made in respect of employee benefits expected to be settled within twelve months, are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

Provisions made in respect of employee benefits which are not expected to be settled within twelve months are measured at the present value of the estimated future cash outflows to

be made by the Credit Union in respect of services provided by employees up to the reporting date.

The provision for annual leave was reviewed with entitlements not expected to be used within twelve months being measured at the present value of the estimated future cash outflows.

Contributions are made by the Credit Union to an employee's superannuation fund and are charged as expenses when incurred. The Credit Union has no legal obligation to cover any shortfall in the fund's obligation to provide benefits to employees on retirement.

#### 1.11 Cash and Liquid Assets

Cash and liquid assets comprise cash on hand and at call deposits with banks or financial institutions, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

#### 1.12 Impairment of Assets

At each reporting date, the Credit Union assesses whether there is an indication that individual assets are impaired. Where impairment indicators exist, recoverable amount is determined and impairment losses are recognised in the income statement where the asset's carrying value exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where it is not possible to estimate recoverable amount for an individual asset, recoverable amount is determined for the cash generating unit to which the asset belongs.

#### 1.13 Provisions

Provisions are recognised when the Credit Union has a present obligation, the future sacrifice of economic benefits is probable, and the amount of the provision can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation.

#### 1.14 Goods and Services Tax

As a financial institution the Credit Union is input taxed on all income except other income from commissions and some fees. An input taxed supply is not subject to Goods and Services Tax (GST) collection, and similarly the GST paid on purchases cannot be recovered. As some income is charged GST, the GST on purchases are generally recovered on a proportionate basis. In addition certain prescribed purchases are subject to Reduced Input Tax Credits, of which 75% of the GST paid is recoverable.

Revenue, expenses and assets are recognised net of the amount of GST, except where the amount of the GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included where applicable GST is collected. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or current liability in the balance sheet.

Cashflows are included in the cash flow statement on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to the ATO are classified as operating cash flows.

#### 1.15 Comparative Amounts

When the presentation or classification of items in the financial report is amended, comparative amounts shall be reclassified unless the reclassification is impracticable.

#### 2. INTEREST REVENUE AND INTEREST EXPENSE

The following tables show the average balance for each of the major categories of interest bearing assets and liabilities, the amount of interest revenue or expense and the average interest rate. Most averages are monthly averages, and are representative of the Credit Union's operations during the period.

	Average Balance	Interest	Average Rate
	\$	\$	%
Interest revenue - 2008			
Deposits with financial institutions	11,016,667	789,714	7.2%
Loans and advances (other than Commercial loans)	50,123,485	4,545,989	9.1%
Commercial loans	2,622,494	241,349	9.2%
	63,762,646	5,577,052	
Interest revenue - 2007			
Deposits with financial institutions	9,714,375	591,759	6.1%
Loans and advances (other than Commercial loans)	49,482,449	4,174,573	8.4%
Commercial loans	2,308,116	204,568	8.9%
	61,504,940	4,970,900	
Borrowing costs - 2008			
Customer deposits	51,425,914	2,544,323	4.9%
Short-term borrowings	5,223,099	370,840	7.1%
	56,649,013	2,915,163	
Borrowing costs - 2007			
Customer deposits	48,625,307	2,100,236	4.3%
Short-term borrowings	5,511,882	374,808	6.8%
	54,137,189	2,475,044	

	2008	2007
	\$	\$
3. REVENUE FROM ORDINARY ACTIVITIES		
Interest revenue	\$5,577,052	\$4,970,900
Non-interest revenue		
Dividends received	21,878	25,719
Fees and commissions		
Fees and charges	148,671	128,053
Commissions	135,776	146,129
Bad debts recovered	15,247	37,105
Gain on disposal of property, plant and equipment	4,840	_
Other revenue	46,415	38,052
Total non-interest revenue	\$372,827	\$375,058

#### 4. PROFIT FROM OPERATIONS

Profit from operations before income tax expense has been determined after recognising the following expenses:-

Interest expense		
Deposits from members	2,544,324	2,100
Short term borrowings	398,308	374,
	\$2,942,632	\$2,475,
Impairment losses		
Bad debts written off directly against profit	\$54,488	\$39
Depreciation and amortisation		
Office equipment	16,829	18
Office furniture	26,334	16
Motor vehicles	23,722	23
EDP hardware	32,093	28
Amortisation of intangible assets	98,730	44
	\$197,708	\$131
Occupancy expenses	\$92,625	\$112
Employee benefits expense		
Salaries	693,737	649
Superannuation contributions	64,207	68,
Annual leave	2,703	28,

	2008	2007
	\$	\$
ROFIT FROM OPERATIONS (CONTINUED)		
Employee benefits expense (continued)		
Long service leave	(2,184)	(7,241)
Sick leave	(2)	(1,405)
Other	116,261	98,451
	\$874,722	\$835,742
Other expenses		
Fees and commissions	290,641	289,259
Loans administration	107,306	130,976
Data processing	252,554	229,287
General administration	485,135	408,980
	\$1,135,636	\$1,058,502
NCOME TAX EXPENSE		
The components of income tax expense comprise:		
Provision for income tax	149,808	208,624
Increase)/decrease in deferred tax assets	41,086	(15,068)
	\$190,894	\$193,556
The prima facie tax on operating profit before income tax is reconciled to income tax is follows:		
Prima facie tax on operating profit @ 30% (2007 – 30%)	195,620	208,047
Add tax effect of non allowable items	1,837	785
Less tax effect of:		
Rebateable fully franked dividends	(6,563)	(7,716)
Capital profits not subject to income tax	_	(7,560)
ncome tax expense attributable to operating profit	\$190,894	\$193,556
The applicable weighted average effective tax rate is 29% (2007 - 28%)		
uditor's remuneration		
Amounts received or due and receivable by the auditors of the Credit Union for:		
Audit of the financial statements	20,784	27,632
Audit of the APRA returns	4,410	4,200
Addit of the Atto Cretains	4,410	4,200

\$30,759

\$37,132

	2008 \$	2007 \$
CASH AND LIQUID ASSETS		
Imprest accounts	144,823	287,829
Deposits at call	1,196,638	682,702
Interest earning deposits	10,500,000	6,500,000
	\$11,841,461	\$7,470,531
ACCRUED RECEIVABLES		
Members clearing accounts	67,532	66,005
Interest receivable	130,605	46,202
	\$198,137	\$112,207
OANS AND ADVANCES		
Overdrafts	628,863	601,078
Visa	604,574	600,338
Term loans	51,297,319	54,490,978
	52,530,756	55,692,394
Provision for impaired loans	(60,000)	(60,000)
	\$52,470,756	\$55,632,394
9.1 Maturity Analysis		
Overdrafts	628,863	601,078
Visa	604,574	600,338
Not longer than 3 months	798,117	996,286
Longer than 3 months but less than 12 months	3,231,507	3,471,436
Longer than 1 year but less than 5 years	13,092,806	13,629,181
Longer than 5 years	34,174,889	36,394,075
	\$52,530,756	\$55,692,394
9.2 Security Dissection		
Secured by mortgage over real estate	39,204,464	42,849,558
Partly secured by goods mortgage	9,248,181	8,756,018
Wholly unsecured	4,078,111	4,086,818
	\$52,530,756	\$55,692,394

2008	2007
\$	\$

#### 9.2 Security Dissection (continued)

It is impractical to provide a valuation of the security held against loans due to the large number of assets to be valued to arrive at the amount. A breakdown of the quality of the security on a portfolio basis is as follows:

Security held as mortgages against real estate is on the basis of:

Loan to valuation ratio of less than 80%

\$39,204,464 \$4

\$42,849,558

#### 9.3 Concentration of Risk

The Credit Union has an exposure to groupings of individual loans which concentrate risk and create exposure to particular segments as follows:

i) Geographical Area		
New South Wales	51,435,583	54,121,261
Other States and Territories	1,095,173	1,571,133
	\$52,530,756	\$55,692,394

ii) There are no members who individually have a loan and overdraft facility, which represents in total 10% or more of capital (2007 – Nil).

9.4 Movement in the Provision		
Opening balance	60,000	60,000
Bad debts written off against provision	(54,488)	(39,131)
Loans provided for during the year	54,488	39,131
	\$60,000	\$60,000

9.5 Analysis of Loans that are Impaired or Potential Impaired by Class			
	2008 Carrying Value	2008 Impaired Loans	2008 Provision for Impairment
Loans to members			
Residential	39,204,464	296,968	-
Personal	12,092,855	187,169	45,816
Overdrafts/Visa	1,233,437	30,487	14,184
Total	\$52,530,756	\$514,624	\$60,000

9.5 Analysis of Loans that are Impaired or Potential Impaired by Class (continued)			
	2007 Carrying Value	2007 Impaired Loans	2007 Provision for Impairment
Loans to members			
Residential	42,849,558	182,242	_
Personal	11,641,420	159,397	55,548
Overdrafts/Visa	1,201,416	36,882	4,452
Total	\$55,692,394	\$378,521	\$60,000

It is not practicable to determine the fair value of all collateral as at the balance date due to the variety of asset conditions.

9.6 Analysis of Loans that are Impaired or Potential Impaired Based on Age of Repayments				
Days in Arrears	2008 Carrying Value	2008 Provision	2007 Carrying Value	2007 Provision
0 -90 days	169,525	_	270,620	_
91 – 182 days	225,489	27,779	69,261	27,704
183 – 273 days	39,005	23,403	1,758	1,055
274 – 365 days	11,684	9,347	_	_
Over 365 days	38,434	38,434	_	-
Overlimit facilities over 14 days	30,487	14,184	36,882	4,452
	\$514,624	\$113,147	\$378,521	\$33,211

The provision based on the age of repayments outstanding has been taken from the June D2A return, and is based on the formula for impairment provided by APRA. The impaired loans are generally not secured against residential property. Some impaired loans are secured by bill of sale over motor vehicles or other assets of varying value. It is not practicable to determine the fair value of all collateral as at the balance date due to the variety of assets and condition.

#### 9.7 Assets Acquired Via Enforcement of Security

There were three assets acquired via enforcement of security in 2008 totalling \$34,143. (2007 – Nil)

#### 9.8 Loans with Repayments Past Due but not Regarded as Impaired

There are no loans past due by 90 days or more which are not considered to be impaired. (2007 - Nil)

#### 9.9 Loans renegotiated

There were no loans renegotiated during the year. (2007 – Nil)

#### 9.10 Key Assumptions in Determining Impairment

In the course of the preparation of the annual report the Credit Union has determined the likely impairment loss on loans which have not maintained the loan repayments in accordance with the loan contract, or where there is other evidence of potential impairment such as job losses or economic circumstances. In identifying the impairment likely from these events the Credit Union is required to estimate the potential impairment using the length of time the loan is in arrears and the historical losses arising in past years. Given the relatively small number of impaired loans, the circumstances may vary for each loan over time resulting in higher or lower impairment losses.

10. OTHER INVESTMENTS		
	2008	2007
	\$	\$
Shares held with Special Service Providers		
Ordinary shares	155,855	155,855
Shares – at market value		
Listed	-	20,367
Shares – at cost		
Unlisted	18,057	16,874
	173,912	193,096
Less: Provision for diminution – unlisted shares	(13,900)	(15,067)
	\$160,012	\$178,029

The shareholding in CUSCAL is measured at cost as its fair value could not be measured reliably. This company was created to supply services to the member credit unions and does not have an independent business focus. These shares are held to enable the Credit Union to receive essential banking services. The shares are not able to be traded and are not redeemable.

The financial reports of CUSCAL record that the net tangible asset backing of these shares exceeds their cost value. Based on the net assets of CUSCAL, any fair value determination on these shares is likely to be greater than their cost value, but due to the nature of services supplied a market value if not able to be determined readily.

The Credit Union is not intending, nor is it able to dispose of these shares as the services supplied by the company relate to the day to day activities of the Credit Union.

11. PROPERTY, PLANT AND EQUIPMENT		
Office furniture - at cost	138,059	138,059
Less: provision for depreciation	(104,842)	(78,508)
	33,217	59,551
Office equipment - at cost	97,096	98,430
Less: provision for depreciation	(77,361)	(65,319)
	19,735	33,111

	2008 \$	2007 \$
11. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)		
Motor vehicles - at cost	104,470	110,340
Less: provision for depreciation	(39,146)	(36,158)
	65,324	74,182
EDP hardware - at cost	174,671	176,964
Less: provision for depreciation	(162,426)	(135,124)
	12,245	41,840
	\$130,521	\$208,684

Movement in carrying amounts for each class of property, plant and equipment between the beginning and end of the current financial year.

	Beginning balance	Additions	Disposals	Depreciation expense	Carrying amount at end of year
	\$	\$	\$	\$	\$
Office furniture	59,551	-	_	(26,334)	33,217
Office equipment	33,111	5,558	(2,105)	(16,829)	19,735
Motor vehicles	74,182	33,550	(18,686)	(23,722)	65,324
EDP hardware	41,840	2,913	(415)	(32,093)	12,245
Totals	208,684	42,021	(21,206)	(98,978)	130,521

12. INTANGIBLES		
	2008	2007
	\$	\$
EDP software	417,294	416,829
Accumulated amortisation	(264,698)	(165,968)
	\$152,596	\$250,861

Movement in carrying amounts for each class of intangibles between the beginning and end of the current financial year.

	Beginning balance	Additions	Disposals	Amortisation expense	Carrying amount at end of year
	\$	\$	\$	\$	\$
EDP software	250,861	465	-	(98,730)	152,596

	2008 \$	2007 \$
B. DEFERRED TAX ASSETS		
Deferred tax assets	\$225,438	\$266,524
4. OTHER ASSETS		
Prepayments	\$4,623	\$13,172
5. DEPOSITS AND SHORT TERM BORROWINGS		
Term deposits	32,107,607	30,911,681
Call deposits	23,035,495	21,644,757
Withdrawable shares	49,800	48,980
	\$55,192,902	\$52,605,418
15.1 Maturity Analysis		
On call	23,085,295	21,693,73
Not longer than 3 months	14,480,433	12,268,774
Longer than 3 and not longer than 12 months	17,627,174	18,642,90
	\$55,192,902	\$52,605,418
15.2 Concentration of Deposits	_	_
i) There are no members who individually have deposits, which represent 10% or more of total liabilities (2007: Nil).		
ii) Details of the geographic concentration of the deposits are set out below.		
Geographical Area		
New South Wales	54,335,206	50,960,432
Other States and Territories	857,696	1,644,986
	\$55,192,902	\$52,605,418
. PAYABLES AND OTHER LIABILITIES		
Payables and accrued expenses	74,974	111,00
Accrued interest payable	611,390	497,263
Members' clearing accounts	19,172	76,152
	\$705,636	\$684,420

	2008	2007
	\$	\$
17. INTEREST BEARING LIABILITIES		
Term loan	-	1,500,000
Deposits from other ADI	1,000,000	1,427,980
	\$1,000,000	\$2,927,980
18. TAX LIABILITIES		
Income tax	\$5,823	\$78,628
19. PROVISIONS		
Employee entitlements	\$115,331	\$114,813
20. RESERVES		
Reserve for credit losses	740,000	740,000
Asset revaluation reserve	_	18,464
	\$740,000	\$758,464
20.1 Reserve for Credit Losses		
This reserve records amounts previously set aside as a General provision on loans and with the Prudential Standards set down by APRA.	d advances and is mainta	ained to comply
Balance at the beginning of the year	740,000	740,000
Transfer to / from retained profits	-	-
Balance at end of year	\$740,000	\$740,000
21. RETAINED PROFITS		
Retained profits at the beginning of the financial year	6,962,679	6,462,744
Net profit attributable to members	461,174	499,935
Retained profits at the end of the financial year	\$7,423,853	\$6,962,679

Balance of franking credits held by the Credit Union after adjustments for credits that will arise from the payment of income tax payable as at the end of the financial year is \$1,723,042 (2007 - \$1,573,234). Franking credits represent reserves upon which income tax has been paid.

2008 2007

#### 22. DIRECTORS AND KEY MANAGEMENT DISCLOSURES

#### 22.1 Names of Directors and other Key Management Personnel

During the course of the financial year the following were the key management persons of the Credit Union:

TE Bacon DAJ Rootes

B Glawson CJ Shepherd

A Gillham M Bow

J Millar L Bourne

R Mills C Edwards

PM Nolan J Letfallah

#### 22.2 Key Management Personnel Compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Credit Union, directly or indirectly, including any director (whether executive or otherwise) of the Credit Union. Control is the power to govern the financial and operating policies of the Credit Union so as to obtain benefits from its activities.

**Key Management Persons (KMP)** have been taken to comprise the Directors and the five members of the executive management team during the financial year (2007 – five), responsible for the day to day financial and operational management of the Credit Union.

The aggregate compensation of key management persons during the year comprising amounts paid or payable or provided for was as follows:

	\$322.093	\$352 945
Superannuation contributions	26,595	27,917
Salary and fee	295,498	325,028

2008	2007
\$	\$

#### 22.2 Key Management Personnel Compensation (continued)

Compensation includes all employee benefits (as defined in AASB 119 Employee Benefits). Employee benefits are all forms of consideration paid, payable or provided by the Credit Union, or on behalf of the Credit Union, in exchange for services rendered to the Credit Union.

#### Compensation includes:

- (i) short-term employee benefits, such as wages, salaries and social security contributions, paid annual leave and paid sick leave, profit-sharing and bonuses (if payable within twelve months of the end of the period) and non-monetary benefits (such as medical care, housing, cars and free or subsidised goods or services) for current employees;
- (ii) post-employment benefits such as pensions, other retirement benefits, postemployment life insurance and post-employment medical care;
- (iii) other long-term employee benefits, including long-service leave or sabbatical leave, jubilee or other long-service benefits, long-term disability benefits and, if they are not payable wholly within twelve months after the end of the period, profit-sharing, bonuses and deferred compensation;
- (iv) termination benefits; and
- (v) share-based payment.

#### 22.3 Loans to Key Management Persons

Loans provided to key management persons are on conditions no more favourable than those extended to members. Security has been obtained for these loans in accordance with the Credit Union's lending policy.

There is no provision for impairment in relation to any loan extended to key management persons. No loan impairment expense in relation to these loans has been recognised during the year.

There are no benefits on concessional terms and conditions applicable to the close family members of the key management persons. There are no loans which are impaired in relation to the loan balances with close family relatives of directors and management.

Aggregate value of loans and overdrafts to Directors and other Key Management Personnel at balance date	\$340,014	\$426,821
Aggregate value of loans disbursed to Directors and Key Management Personnel during the year	\$-	\$427,217
Aggregate value of revolving credit facilities limits granted or increased to Directors and Key Management Personnel during the year	\$-	\$-
Interest earned on loans and revolving credit facilities to Directors and Key Management Personnel during they year	\$36,029	\$24,240

	2008	2007
	\$	\$
22.4 Savings of Key Management Personnel		
Total value of term and savings deposits from Directors and Key Management Personnel at balance date	\$424,806	\$366,574
Total interest paid on deposits to Directors and Key Management Personnel during the year	\$27,358	\$14,792

Directors and key management personnel have received interest on deposits with the Credit Union during the financial year. Interest has been paid on terms and conditions no more favourable to those available on similar transactions to members of the Credit Union.

#### 22.5 Other Transactions with Related Parties

Other transactions between related parties include deposits from Directors and their Directors related entities, which are received on the same terms and conditions as applicable to members.

There were no benefits paid or payable to the close family members of the key management personnel.

There are no service contracts to which key management personnel or their close family members are an interested party.

The Credit Union's policy for receiving deposits from other related parties and, in respect of other related party transactions, is that all transactions are approved and deposits accepted on the same terms and conditions which applied to members for each type of deposit.

#### 23. EXPENDITURE AND CREDIT COMMITMENTS

#### 23.1 Future Capital Commitments

At 30 June 2008 the Credit Union has no future capital commitments. (2007: Nil)

#### 23.2 Lease Expenditure Commitments

Operating leases		
Within 1 year	38,765	50,981
1 to 2 years	39,928	38,765
2 to 5 years	41,126	81,054
	\$119,819	\$170,800

#### 23.3 Outstanding Loan Commitments

Loans approved by the Board but not funded as at 30 June 2008 amounted to \$1,875,595 (2007: \$1,087,470).

The withdrawal of these funds is at the discretion of the Board subject to available liquid funds. It is anticipated all of the commitment will be paid within 12 months.

2008	2007	
\$	\$	

#### 23.4 Unfunded Loan Facilities

Loan facilities to members for overdrafts approved but unfunded at 30 June 2008 amounted to \$2,806,322 (2007: \$2,438,471). Total facilities increased by \$403,910 during the year (2007: \$63,370). There are no restrictions to withdrawal of the funds provided normal payments are maintained.

#### 23.5 Other

In the normal course of business the Credit Union enters into various types of contracts that give rise to contingent or future obligations. These contracts generally relate to the financing needs of the members. The Credit Union applies the same credit policies and assessment criteria in making commitments and conditional obligations for off-balance sheet risks as it does for on-balance sheet loan assets. The Credit Union holds collateral supporting these commitments where it is deemed necessary.

#### 24. STANDBY BORROWING FACILITIES

The Credit Union has gross borrowing facilities with CUSCAL of:

Loan facility		
Gross	1,600,000	1,600,000
Current borrowing	_	-
Net available	\$1,600,000	\$1,600,000
Loan facility – TWT Fund		
Gross	1,500,000	1,500,000
Current borrowing	_	(1,500,000)
Net available	\$1,500,000	<b>\$</b> -
Overdraft facility		
Gross	300,000	300,000
Current borrowing	-	-
Net available	\$300.000	300.000

There are no restrictions as to withdrawal of these funds. The borrowing facilities are secured by a fixed and floating charge over the assets of the Credit Union.

#### 25. CONTINGENT LIABILITIES

#### Credit Union Financial Support System

The Credit Union is a participant in the Credit Union financial support scheme (CUFSS). The purpose of the CUFSS is to protect the interests of Credit Union members, increase stability in the industry and provide liquidity in excess of current borrowing limits in times of need.

An Industry Support Contract made on the 4 March 1999 between Credit Union Services Corporation (Australia) Limited, (CUSCAL), Credit Union Financial Support System Limited and participating credit unions required the Credit Union to execute an equitable charge in favour of CUSCAL. The charge is a fixed and floating charge over the assets and undertakings of the Credit Union and secures any advances which may be made to the Credit Union under the scheme. The balance of the debt at 30 June 2008 was nil (2007: Nil).

There are no other contingent liabilities at balance date or the date of this report.

#### 26. ECONOMIC DEPENDENCY

The Credit Union has an economic dependency on the following suppliers of services:

#### Credit Union Services Corporation (Australia) Limited - (CUSCAL)

This entity supplies financial banking services to the Credit Union and is an approved Special Service Provider for the provision of financial intermediation services. The Credit Union has invested all of its high quality liquid assets and operating liquid assets with the entity to maximise return on funds and to comply with the Emergency Liquidity Support requirements under the Prudential Standards.

This entity also supplies the Credit Union rights to members' cheques and Visa cards in Australia and provides services in the form of settlement with bankers for members' cheques and Visa card transactions and the production of Visa cards for use by members.

#### Ultradata Australia Pty Limited

This company provides and maintains the application software utilised by the Credit Union.

#### Combined Financial Processing Pty Limited (CFP)

This entity provides computing services to the Credit Union.

#### First Data Resources Limited (FDR)

This company operates the switching computer used to link Redicards and Visa cards operated through Reditellers and other approved EFT suppliers to the Credit Union's EDP systems.

2008	2007
\$	\$

#### 27. SEGMENTAL REPORTING

The Credit Union operates predominantly in the finance industry within New South Wales.

## 28. CASH FLOW INFORMATION

# 28.1 Cash flows presented on a net basis

Cash arising from the following activities are presented on a net basis in the Cash Flow Statement:

- i) member deposits to and withdrawals from savings, money market and other deposit accounts; and
- ii) sales and purchases of maturing certificates of deposit.

#### 28.2 Reconciliation of cash

For the purposes of the cash flow statement, cash includes cash on hand and at call with other financial institutions. Cash at the end of the financial year as shown in the cash flow statement is reconciled to the related items in the balance sheet as follows:

Cash as per Cash Flow Statement	\$11,841,461	\$7,470,531
Interest earning deposits	10,500,000	6,500,000
Cash on hand and at SSP's	1,341,461	970,531

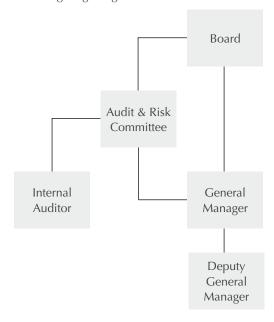
Operating profit after tax	461,174	499,
Non cash flow items:		
Employee leave entitlements	518	19,
Loss/(profit) on disposal of plant and equipment	(4,840)	19,
Depreciation and amortisation	197,708	131,
Bad debts written off	54,488	39,
Changes in assets and liabilities:	,	
(Increase)/decrease in deferred tax assets	41,086	(15,
(Increase)/decrease in prepayments	8,549	(7,
Increase/(decrease) in provision for income tax	(72,805)	98,
Increase/(decrease) in payables	21,216	67,
Decrease/(increase) in accrued receivables	(85,930)	89,
Net cash from revenue activities	621,164	922
Non-revenue operations		
Movement in members loans	3,107,150	(5,977,
	\$3,728,314	\$(5,054,7

#### 29. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### INTRODUCTION

The Board has endorsed a policy of compliance and risk management to suit the risk profile of the Credit Union.

The Credit Union's risk management focuses on the major areas of market risk, credit risk, and operational risk. Authority flows from the Board of Directors to the Audit and Risk Committee which are integral to the management of risk. The following diagram gives an overview of the structure.



The diagram shows the risk management structure. The main elements of risk governance are as follows:

**Board:** This is the primary governing body. It approves the level of risk which the Credit Union is exposed to and the framework for reporting and mitigating those risks.

Audit & Risk Committee: Its key role in risk management is the assessment of the controls that are in place to mitigate risks. The Audit & Risk Committee considers and confirms that the significant risks and controls are to be assessed within the internal audit plan. The Audit & Risk Committee receives the internal audit reports on assessment and compliance with the controls, and provides feedback to the Board and General Manager.

The Audit & Risk Committee should discharge the following additional responsibilities:

- formulation of the Credit Union's Risk Strategy;
- determining policies to ensure that the Credit Union's Risk Strategy is adhered to; and
- monitoring adherence to those policies.

This requirement is reflected in the Charter of the Audit Committee.

**General Manager:** This person has responsibility for both liaising with the operational function to ensure timely production of information for the Audit & Risk Committee and ensuring that instructions passed down from the Board via the Audit & Risk Committee are implemented.

**Internal Audit:** Internal audit has responsibility for implementing the controls testing and assessment as required by the Audit & Risk Committee.

Key risk management policies encompassed in the overall risk management framework include:

- Interest rate risk;
- · Liquidity Management;
- · Credit Risk management; and
- Operations risk management including data risk management.

#### A. MARKET RISK AND HEDGING POLICY

The objective of the Credit Union's market risk management is to manage and control market risk exposures in order to optimise risk and return.

Market risk is the risk that changes in interest rates, foreign exchange rates or other prices and volatilities will have an adverse effect on the Credit Union's financial condition or results. The Credit Union is not exposed to currency risk, and other significant price risk. The Credit Union does not trade in the financial instruments it holds on its books. The Credit Union is exposed only to interest rate risk arising from changes in market interest rates.

The management of market risk is the responsibility of the Audit & Risk Committee, which reports directly to the Board.

#### **Interest Rate Risk**

Interest rate risk is the risk of variability of the fair value or future cash flows arising from financial instruments due to the changes in interest rates.

Most banks are exposed to interest rate risk within its Treasury operations. This Credit Union does not have a treasury operation and does not trade in financial instruments.

#### Interest Rate Risk in the Banking Book

The Credit Union is exposed to interest rate risk in its banking book due to mismatches between the repricing dates of assets and liabilities.

The interest rate risk on the banking book is measured monthly, and reported to the Board by the General Manager.

In the banking book the most common risk the Credit Union faces arises from fixed rate assets and liabilities. This exposes the Credit Union to risk of sensitivity should interest rates change.

The level of mismatch on the banking book is set out in Note 30 below. The table set out note 30 displays the period that each asset and liability will reprice as at the balance date. The risk is not considered significant to warrant the use of derivatives to mitigate this risk.

#### Method of Managing Risk

The Credit Union manages its interest rate risk by the use of interest rate sensitivity analysis, the detail and assumptions used are set out below.

#### **Interest Rate Sensitivity**

The Credit Union's exposure to market risk is measured and monitored using interest rate sensitivity models.

The policy of the Credit Union to manage the risk is to maintain a balanced 'on book' strategy by ensuring the net interest rate gaps between assets and liabilities are not excessive. The Gap is measured monthly to identify any large exposures to the interest rate movements and to rectify the excess the excess through targeted fixed rate interest products available through investment assets, and term deposits to rectify the imbalance to within acceptable levels. The policy of the Credit Union is not to undertake derivatives to match the interest rate risks. The Credit Union's exposure to interest rate risk is set out in Note 30 which details the contractual interest change profile.

Based on calculations as at 30 June 2008, the net profit impact for a 1% movement in interest rates would be \$90,048.

The Credit Union performs a sensitivity analysis to measure market risk exposures.

The method used in determining the sensitivity was to evaluate the profit based on the timing of the interest repricing on the banking book of the Credit Union for the next 12 months. In doing the calculation the assumptions applied were that:

- the interest rate change would be applied equally over to the loan products and term deposits;
- the rate change would be as at the beginning of the 12 month period and no other rate changes would be effective during the period;
- the term deposits would all reprice to the new interest rate at the term maturity, or be replaced by a deposit with similar terms and rates applicable;
- savings deposits would not reprice in the event of a rate change;
- mortgage loans and personal loans would all reprise to the new interest rate within 28 days;
- all loans would be repaid in accordance with the current average repayment rate (or contractual repayment terms);
- the value and mix of call savings to term deposits will be unchanged; and
- the value and mix of personal loans to mortgage loans will be unchanged.

There as been no change to the Credit Union's exposure to market risk or the way the Credit Union manages and measures market risk in the reporting period.

#### Price Risk – Equity Investments

The Credit Union is not exposed to price risk on the value of shares.

#### **B. LIQUIDITY RISK**

Liquidity risk is the risk that the Credit Union may encounter difficulties raising funds to meet commitments associated with financial instruments, eg. Borrowing repayments or member withdrawal demands. It is the policy of the Board of Directors that treasury maintains adequate cash reserves and committed credit facilities so as to meet the member withdrawal demands when requested.

The Credit Union manages liquidity risk by:

- Continuously monitoring actual daily cash flows and longer term forecasted cash flows;
- Monitoring the maturity profiles of financial assets and liabilities;
- Maintaining adequate reserves, liquidity support facilities and reserve borrowing facilities; and
- Monitoring the prudential liquidity ratio daily.

The Credit Union has a longstanding arrangement with the industry liquidity support service, Credit Union Financial Support Services (CUFSS) which can access industry funds to provide support to the Credit Union should support be necessary at short notice.

The Credit Union is required to maintain at least 9% of total adjusted liabilities as liquid assets capable of being converted to cash within 24 hours under the APRA Prudential Standards. The Credit Union policy is to apply 12 % of funds as liquid assets to maintain adequate funds for meeting member withdrawal requests. The ratio is checked daily. Should the liquidity ratio fall below this level the management and Board are to address the matter and ensure that the liquid funds are obtained from new deposits, or borrowing facilities available. Note 24 describes the borrowing facilities as at the balance date. These facilities are in addition to the support from CUFSS.

The maturity profile of the financial liabilities, based on the contractual repayment terms are set out in the specific note 30. The ratio of liquid funds over the past year is set out below:

APRA	<b>2008</b> %	<b>2007</b> %
	/0	/0
To total adjusted liabilities		
As at 30 June	16.55	12.81
Minimum during the year	12.81	11.45
To total member deposits		
As at 30 June	21.45	14.20

#### C. CREDIT RISK

Credit risk is the risk that members, financial institutions and other counterparties will be unable to meet their obligations to the Credit Union which may result in financial losses. Credit risk arises principally from the Credit Union's loan book and investment assets.

#### Credit Risk - Loans

Loans to	2008 Carrying Value \$	2008 Off Balance Sheet \$	2008 Max Exposure \$	2007 Carrying Value \$	2007 Off Balance Sheet \$	2007 Max Exposure \$
Residential	39,204,464	1,799,929	41,004,393	42,849,558	933,040	43,782,598
Personal	12,092,855	56,042	12,148,897	11,641,420	154,430	11,795,850
Overdraft/Visa	1,233,437	2,287,112	3,520,549	1,201,416	2,398,404	3,599,820
Total	52,530,756	4,143,083	56,673,839	55,692,394	3,485,874	59,178,268

Carrying value is the value on the balance sheet. Maximum exposure is the value on the balance sheet plus the undrawn facilities (Loans approved not advanced, redraw facilities; lines of credit facilities; overdraft facilities; credit card limits).

All loans and facilities are within Australia. Concentrations are described in note 9.

The method of managing credit risk is by way of strict adherence to the credit assessment policies before the loan is approved and close monitoring of defaults in the repayment of loans thereafter on a weekly basis. The credit policy has been endorsed by the Board to ensure that loans are only made to members that are creditworthy (capable of meeting loan repayments).

The Credit Union has established policies over the:

- Credit assessment and approval of loans and facilities covering acceptable risk assessment and security requirements;
- Limits of acceptable exposure over the value to individual borrowers, non mortgage secured loans, commercial lending and concentrations to geographic and industry groups considered at high risk of default;
- Reassessing and review of the credit exposures on loans and facilities;
- Establishing appropriate provisions to recognise the impairment of loans and facilities;
- Debt recovery procedures;
- Review of compliance with the above policies.

A regular review of compliance is conducted as part of the internal audit scope.

#### Past due and impaired

A financial asset is past due when the counterparty has failed to make a payment when contractually due. As an example, a member enters into a lending agreement with the Credit Union that requires interest and a portion of the principle to be paid every month. On the first day of the month, if the agreed repayment amount has not been paid, the loan is past due. Past due does not mean that a counterparty will never pay, but it can trigger various actions such as renegotiation, enforcement of covenants, or legal proceedings. Once the past due exceeds 90 days the loans is regarded as impaired, unless other factors indicate the impairment should be recognised sooner.

Daily reports monitor the loan repayments to detect delays in repayments and recovery action is undertaken after 7 days. For loans where repayments are doubtful, external consultants are engaged to conduct recovery action once the loans is over 90 days in arrears. The exposures to losses arise predominately in the personal loans and facilities not secured by registered mortgages over real estate.

If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss. Based on the net present value of future anticipated cash flows, is recognised in the income statement. In estimating these cash flows, management makes judgments about a counterparty's financial situation and the net realisable value of any underlying collateral.

In addition to specific provisions against individually significant assets, the Credit Union makes collective assessments for each financial asset portfolio segmented by similar risk characteristics.

Balance sheet provisions are maintained at a level that management deems sufficient to absorb probable incurred losses in the Credit Union's portfolio from homogenous portfolios of assets and individually identified loans.

A provision for incurred losses is established on all past due loans after a specified period of repayment default where it is probable that some of the capital will not be repaid or recovered. Specific loans and portfolios of assts are provided against depending on a number of factors including deterioration in country risk, changes in a counterparty's industry, and technological developments, as well as identified structural weaknesses or deterioration in cash flows.

The provisions for impaired and past due exposures relate to the loans to members.

Past due value is the 'on balance sheet' loan balances which are past due by 90 days or more.

Details are as set out in Note 9.

#### **Bad debts**

Amounts are written off when collection of the loan or advance is considered to be remote. All write offs are on a case by case basis, taking account of the exposure at the date of the write off.

On secure loans, the write off takes place on ultimate realization of collateral value, or from claims on any lenders mortgage insurance.

A reconciliation in the movement of both past due and impaired exposure provisions is provided in Note 8.

#### **Collateral Securing Loans**

A sizeable portfolio of the loan book is secured on residential property in Australia. Therefore, the Credit Union is exposed to risks in the reduction the Loan to Value (LVR) cover should the property market be subject to a decline.

The risk of losses from the loans undertaken is primarily reduced by the nature and quality of the security taken.

The board policy is to maintain at least 65% of the loans in well secured residential mortgages which carry an 80% loan to valuation ration of less. Note 9 describes the nature and extent of the security held against the loans held as at the balance date.

#### Concentration risk - Individuals

Concentration risk is a measurement of the Credit Union's exposure to an individual counterparty (or group of related parties). If prudential limits are exceeded as a proportion of the Credit Union's regulatory capital (10 per cent) a large exposure is considered to exist. No capital is required to be held against these but the APRA must be informed. APRA may impose additional capital requirements if it considers the aggregate exposure to all loans over the 10% capital benchmark, to be higher than acceptable.

The aggregate value of large exposure loans are set out in note. 9. [The Credit Union holds no significant concentrations of exposures to members]. Concentration exposures to counterparties are closely monitored with annual reviews being prepared for all exposures over 5% of the capital base.

The Credit Union's policy on exposures of this size is to insist on an initial Loan to Valuation ratio (LVR) of at least 80% and bi-annual reviews of compliance with this policy are conducted.

#### Concentration risk - Industry

There is no concentration of credit risk with respect to loans and receivables as the Credit Union has a large number of customers dispersed in areas of employment.

The Credit Union has a concentration in the retail lending for members who comprise employees and family in the electricity industry and all levels of government. This concentration is considered acceptable on the basis that the Credit Union was formed to service these members, and the employment concentration is not exclusive. Should members leave the industry the loans continue and other employment opportunities are available to the members to facilitate the repayment of the loans. The details of the geographical concentrations are set out in Note 9.

#### Credit Risk - Liquid Investments

Credit risk is the risk that the other party to a financial instrument will fail to discharge their obligation resulting in the Credit Union incurring a financial loss. This usually occurs when debtors fail to settle their obligations owing to the Credit Union.

There is a concentration of credit risk with respect to investment receivables with the placement of investments in Cuscal. The credit policy is that investments are only made to institutions that are credit worthy. Exposures to other Credit Unions and building societies are limited to \$5,000,000 collectively and \$1,000,000 to any one Credit Union or Building Society. In respect of other counterparties, the Credit Union limits its exposure to any individual or associated group (excluding CUSCAL) to 5% of net liabilities.

#### **External Credit Assessment for Institution Investments**

The exposure values associated with each credit quality step are as follows:

Investn with	nents	2008 Carrying value \$	2008 Past due value \$	2008 Provision \$	2007 Carrying value \$	2007 Past due value \$	2007 Provision \$
Cuscal		9,800,000	_	1,960,000	7,200,000	_	1,440,000
Credit I	Jnions	2,000,000	_	400,000	_	_	_
Total		11,800000	_	2,360,000	7,200,000	_	1,440,000

#### D. OPERATIONAL RISK

Operational risk is the risk of loss to the Credit Union resulting from deficiencies in process, personnel, technology, infrastructure, and from external factors other than credit, market and liquidity risks. Operational risks in the Credit Union relate mainly to those risks arising from a number of sources including legal compliance; business continuity; data infrastructure; outsourced services failures; fraud; and employee errors.

The Credit Union's objective is to manage operational risk so as to balance the avoidance of financial losses through the implementation of controls, whilst avoiding procedures which inhibit innovation and creativity. These risks are managed through the implementation of policies and systems to monitor the likelihood of the events and minimise the impact. Systems of internal control are enhanced through:

- the segregation of duties between employee duties and functions, including approval and processing duties;
- documentation of the policies and procedures, employee job descriptions and responsibilities, to reduce the incidence of error and inappropriate behaviour;
- implementation of the whistleblowing policies to promote a complaint cultures and awareness of the duty to report exceptions by staff;
- education of members to review their account statements and report exceptions to the Credit Union promptly;
- effective dispute resolution procedures to respond to member complaints;
- effective insurance arrangements to reduce the impact of losses;
- contingency plans for dealing with the loss of functionality of systems or premises or staff.

#### Fraud

Fraud can arise from member card PINS, and internet passwords being compromised where not protected adequately by the member. It can also arise from other systems failures. The Credit Union has systems in place which are considered to be robust enough to prevent any material fraud. However, in common with all retail banks, fraud is potentially a real cost to the Credit Union. Fraud losses have been from card skimming and internet password theft.

#### **IT Systems**

The worst case scenario would be the failure of the Credit Union's core banking system and IT network suppliers, to meet customer obligations and service requirements. The Credit Union has outsourced the IT systems management to an Independent Data Processing Centre (IDPC) which is owned by a collection of credit unions. This organisation has the experience in–house to manage any short-term problems and has a contingency plan to manage any related power or systems failures. Other network suppliers are engaged on behalf of the Credit Union by the industry body Cuscal to service the settlements with other financial institutions for direct entry, ATM and Visa cards, and BPay etc.

A full disaster recovery plan is in place to cover medium to long-term problems which is considered to mitigate the risk to an extent such that there is no need for any further capital to be allocated.

#### E. CAPITAL MANAGEMENT

The capital levels are prescribed by Australian Prudential Regulation Authority (APRA). Under the APRA prudential standards capital is determined in three components:

- · Credit risk;
- · Market Risk (trading book);
- · Operations risk.

The market risk component is not required as the Credit Union is not engaged in a trading book for financial instrument.

#### **Capital Resources**

#### Tier 1 Capital

The vast majority of Tier 1 capital comprises:

- Preference share capital;
- Retained profits;
- Realised reserves.

The preference shares issues are approved by APRA and qualify as Tier 1 capital.

#### Tier 2 Capital

Tier 2 capital consists of capital instruments that combine the features of debt and equity in that they are structured as debt instruments, but exhibit some of the loss absorption and funding flexibility features of equity. There are a number of criteria that capital instruments must meet for inclusion in Tier 2 capital resources as set down by APRA.

Tier 2 capital generally comprises:

- Available for sale reserves which arises from the revaluation of financial instruments categorised as available for sale and reflects the net gains in fair value of those assets in the year. This is included within upper Tier 2 capital.
- A subordinated loan, which is not applicable to the Credit Union.
- A general reserve for credit losses.

At 30 June 2008, the Credit Union's capital comprises:	
	June
Tier 1 Capital	
Fundamental Tier 1 Capital:	
Retained earnings	6,96
Current year earnings net of expected dividends and tax expenses	46
Gross Tier 1 Capital	7,42
Deductions from Tier 1 Capital	
Deferred tax assets	6-
Equity in other ADI's (50%)	15
	22
Net Tier 1 Capital	7,20
rectici i capitai	7,20
Tier 2 Capital	
Upper Tier 2 Capital	
General reserve for credit losses	44
Deductions from Tier 2 Capital	
Equity in other ADI's (50%)	15
Net Tier 2 Capital	29
Capital Base	\$7,49
At 30 June 2008, the Credit Union's risk weighted assets are as follows:	
Credit Risk Items	
Credit Risk Items – Standardised Approach	
	32,07
On Balance Sheet	
On Balance Sheet  Operational Risk	

20.89%

**Capital Adequacy Ratio** 

To manage the Credit Union's capital the Credit Union reviews the ratio monthly and monitors major movements in the asset levels. If the Capital Adequacy Ratio declines by more than 0.5% for 3 consecutive quarters or reaches 17%, Management advises the Board. Management's advice will show how growth, profit levels, mix of loan products and the acquisition of other assets has affected the Capital Adequacy Ratio.

#### Pillar 2 Capital on Operational Risk

This capital component was introduced as from 1 January 2008 and coincided with changes in the asset risk weightings for specified loans and liquid investments. Previously no operational charge was prescribed.

The Credit Union uses the Standardised approach which is considered to be the most suitable for its business given the small number of distinct transaction streams. The Operational Risk Capital Requirement is calculated by mapping the Credit Union's three year average net interest and net non-interest income to the Credit Union's various business lines.

Based on this approach, the Credit Union's operational risk requirement is \$3,818,165.

#### **Internal Capital Adequacy Management**

The Credit Union manages its internal capital levels for both current and future activities through the Audit & Risk Committee. The output of the Audit & Risk Committee is reviewed by the Board in its capacity as the primary governing body. The capital required for any change in the Credit Union's forecasts for asset growth, or unforeseen circumstances are assessed by the Board.

# 30. FINANCIAL INSTRUMENTS

# 30.1 Terms, Conditions and Accounting Policies

The Credit Union's accounting policies, including the terms and conditions of each class of financial asset, financial liability and equity instrument, both recognised and unrecognised at the balance date, are as follows:

Recognised Financial Instruments	Balance Sheet Notes	Accounting Policies	Terms and Conditions
(i) Financial assets			
Loans and advances	9	The loan interest is calculated on the daily balance outstanding and is charged in arrears to a member's account on the last day of each month, and on the 3rd day for overdrafts.	All housing loans are secured by registered mortgages. The remaining loans are assessed on an individual basis.
Short-term deposits	7	Short-term deposits are stated at the lower of cost and net realisable value. Interest is recognised in the profit and loss when earned.	Short-term deposits have an average maturity of 30 days and effective interest rates of 6.5% to 7.5%.
Unlisted shares	10	Unlisted shares are carried at the lower of cost or recoverable amount. Dividend income is recognised when the dividends are received.	
Listed Shares	10	Listed shares are valued at market value. Dividend income is recognised when the dividends are received.	
Accrued Receivables	8	The carrying value of receivables is at their nominal amounts due.	
ii) Financial liabilities			
Bank overdrafts	15	The bank overdrafts are carried at the principal amount. Interest is charged as an expense as it accrues.	Interest is charged at the bank's benchmark rate.
Payables and other liabilities	16	Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Credit Union.	Trade liabilities are normally settled on 30 day terms.
Deposits and short term borrowings	15	Deposits are recorded at the principal amount.	Details of maturity terms are set out in Note 15.

#### 30.2 Net Fair Values

Net fair value has been determined on the basis of the present value of expected future cash flows under the terms and conditions of each financial asset and financial liability.

Significant assumptions used in the determining the cash flows are that the cash flows will be consistent with the contracted cash flows under the respective contracts.

The information is only relevant to circumstances at balance date and will vary depending on the contractual rates applied to each asset and liability, relative to market rates and conditions at the time. No assets held are regularly traded by the Credit Union, and there is no active market to assess the value of the financial assets and liabilities.

	Total carrying in the balan		Aggregate ne	t fair value
	2008 \$	<b>2007</b> \$	2008 \$	2007 \$
Financial assets				
Cash and liquid assets	11,841,461	7,470,531	11,841,461	7,470,531
Accrued receivables	198,137	112,207	198,137	112,207
Other investments	160,012	178,029	160,012	178,029
Loans and advances	52,470,756	55,632,394	52,294,600	55,553,470
Total financial assets	64,670,366	63,393,161	64,494,210	63,314,237
Financial liabilities				
Deposits and short term borrowings	55,192,902	52,605,418	55,192,902	52,605,418
Payables and other liabilities	705,636	684,420	705,636	684,420
Interest bearing liabilities	1,000,000	2,927,980	1,000,000	2,927,980
Total financial liabilities	56,898,538	56,217,818	56,898,538	56,217,818

The net fair value estimates were determined by the following methodologies and assumptions:

#### Cash and liquid assets

The carrying values of cash and liquid assets approximate their net fair value as they are short term in nature or are receivable on demand.

#### Accrued receivables

The carrying amounts approximate fair value because they are short term in nature.

#### Loan and other advances

For variable rate loans (excluding impaired loans) the amount shown in the balance sheet is considered to be a reasonable estimate of net fair value.

#### 30.2 Net Fair Values (continued)

#### Other Investments

For financial instruments traded in organised financial markets, fair value is the current quoted market bid price for an asset or offer price for a liability, adjusted for transaction costs necessary to realise the asset or settle the liability. For investments where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows or the underlying net asset base of the investment/security.

#### Other financial liabilities

This includes interest payable and unrealised expenses payable for which the carrying amount is considered to be a reasonable estimate of net fair value. For liabilities which are long term, net fair values have been estimated using the rates currently offered for similar liabilities with remaining maturities.

#### Receivables

The carrying amounts approximate fair value because they are short term in nature.

#### Payables and other liabilities

The carrying amounts approximate fair value as they are short term in nature.

#### Members deposits

This includes interest and unrealised expenses payable for which the carrying amount is considered to be reasonable estimate of net fair value. For liabilities, which are long term, net fair values have been estimated using the rates currently offered for similar liabilities with remaining maturities. The fair value of deposits at call is the amount payable on demand at the reporting date.

#### 30.3 Credit Risk Exposures

The Credit Union's maximum exposures to credit risk at balance date in relation to each class of recognised financial asset is the carrying amount of those assets as indicated in the balance sheet. The maximum credit risk exposure does not take into account the value of any collateral or other security held, in the event other entities/parties fail to perform their obligations under the financial instruments in question.

#### 30.4 Concentrations of Credit Risk

The Credit Union minimises concentrations of credit risk in relation to loans receivable by undertaking transactions with a large number of members.

# 30.5 Interest rate risk

The Credit Union's exposure to interest rate risks which is the risk that a financial instruments value will fluctuate as a result of changes in market rates and the effective interest rates of financial assets and financial liabilities, both recognised and unrecognised at the balance date, are as follows:

							Total carryin	Total carrying amount as	Weighted average effective	average tive
	Floating in	Floating interest rate	1 year or less	or less	Non-interest bearing	st bearing	per the balance sheet	ance sheet	interest rate	st rate
Financial Instruments	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007
	<del>\$</del>	<del>\$</del>	<del>\$</del>	<del>\$</del>	<del>\$</del>	<del>\$</del>	<del>\$</del>	<del>\$</del>	%	%
(i) Financial assets										
Cash and liquid assets	1,196,638	682,702	10,500,000	6,500,000	144,823	287,829	287,829 11,841,461	7,470,531	7.2	6.1
Accrued receivables	I	I	I	I	198,137	112,207	198,137	112,207	I	I
Other investments	I	I	I	I	160,012	178,029	160,012	178,029	I	I
Loans and advances	52,470,756	52,470,756 55,632,394	I	I	I	I	52,470,756	55,632,394	9.1	8.4
Total financial assets	53,667,394	53,667,394 56,315,096	10,500,000	6,500,000	502,972	578,065	578,065 64,670,366 63,393,161	63,393,161		
(ii) Financial liabilities										
Deposits and short term borrowings	23,035,495 21,644,757	21,644,757	32,107,607	30,911,681	49,800	48,980	55,192,902	52,605,418	4.9	4.3
Payables and other liabilities	I	I	I	I	705,636	684,420	705,636	684,420	I	I
Interest bearing liabilities	I	I	1,000,000	2,927,980	I	I	1,000,000	2,927,980	7.1	6.8

733,400 56,898,538 56,217,818

755,436

23,035,495 21,644,757 33,107,607 33,839,661

Total financial liabilities

# 31. CHANGE IN ACCOUNTING POLICY

The following Australian Accounting Standards have been issued or amended and are applicable to the Credit Union but are not yet effective and have not been adopted in preparation of the financial statements at reporting date.

AASB Amendment	Outline of Amendment	Application Date of the Standard	Application date for Credit Union
AASB 101 Presentation of Financial Statements (revised) and AASB 2007-8 Amendments to Australian Accounting Standards (AASB 101)	AASB 101: Presentation of Financial Statements issued in September 2007 requires the presentation of a statement of comprehensive income and makes changes to the statement of recognised income and expenditure. These are disclosure amendments only and will not impact the measurement or recognition of amounts reported in the financial statements.	Beginning 1 January 2009	1 July 2009
AASB 3 Business Combinations, AASB 127 Consolidated and Separate Financial Statements and AASB 2008-3 Amendments to Australian Accounting Standards arising from AASB 3 and AASB 127	The International Accounting Standards Board (IASB) issued revised versions of the international equivalents of these standards. The revisions to AASB 3 relate primarily to further guidance in the application of the acquisition method of accounting for business combinations. The revisions to AASB 127 relate to the inclusion of guidance on accounting for noncontrolling interests and the loss of control of a subsidiary. AASB 2008-3 makes consequential amendments to other accounting standards as a result of these amendments. The changes to these standards will not impact on the amounts currently reported in the financial statements.	Beginning 1 July 2009	1 July 2009
AASB 2008-5 Amendments to Australian Accounting Standards arising from the Annual Improvements Project (AASBs 5, 7, 101, 102, 107, 108, 110, 116, 118, 119, 120, 123, 127, 128, 129, 131, 132, 134, 136, 138, 139, 140, 141, 1023 and 1038)	Amendments to some standards result in accounting changes for presentation, recognition or measurement purposes, while some amendments which relate to terminology and editorial changes are expected to have no or minimal effect on accounting. These amendments are expected to impact the entity from a disclosure perspective only, with no anticipated changes to measurement or recognition of amounts reported in the financial statements.	Beginning 1 January 2009	1 July 2009

# 32. COMPANY DETAILS

The registered office of the Credit Union is:

Macquarie Credit Union Limited 23 Hawthorn Street Dubbo NSW 2830

(End of Audited Financial Statements)

# INDEPENDENT AUDIT REPORT TO THE MEMBERS OF MACQUARIE CREDIT UNION LIMITED

# Report on the Financial Report

We have audited the accompanying financial report of Macquarie Credit Union Limited, which comprises the balance sheet as at 30 June 2008, and the income statement, statement of changes in equity and cash flow statement for the year ended on that date, a summary of significant accounting policies and other explanatory notes and the directors' declaration of the Credit Union at the year's end or from time to time during the financial year.

# Directors' Responsibility for the Financial Report

The directors of the Credit Union are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that compliance with the Australian equivalents to International Financial Reporting Standards (AIFRS) ensures that the financial report, comprising the financial statements and notes, complies with AIFRS.

# **Audit Responsibility**

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Credit Union's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Credit Union's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act, provided to the directors of Macquarie Credit Union Limited on 26 August 2008 would be in the same terms if provided to the directors as at the date of this auditor's report.

# Auditor's Opinion

In our opinion:

- (a) the financial report of Macquarie Credit Union is in accordance with the Corporations Act 2001, including:
  - i) giving a true and fair view of the Credit Union's financial position as at 30 June 2008 and of their performance for the year ended on that date; and
  - ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

MORSE GROUP

**J M SHANKS** PARTNER

2 River Street Dubbo

Dated: 2 September 2008

# **CREDIT UNION REPRESENTATIVES**

Auscott Warren	A. McMillan
Bathurst Country Energy	A. Walker
Bogan Shire Council	M. Wynne
Bourke Country Energy	C. Brown
Bulahdelah Country Energy	M. Cook
Central Darling Shire	V. Pearson
Cobar Country Energy	R. De Jong
Cobar District Hospital	B. Izzard, K. Howell
Cobar DIPNR	R. Goonrey
Coolah Shire Council	V. Kearnes
Coonabarabran Country Energy	To Be Advised
Coonabarabran Shire Council	C. Kennedy
Coonabarabran Hospital	D. Healey
Coonamble Country Energy	D. Boreham
Coonamble Hospital	L. Kenny
Coonamble Shire Council	S. Horan, V. Fulmer
Dubbo Base Hospital	P. Woodward
Dubbo City Council	V. Dawson
Dubbo Country Energy	R. Allan, J. Morrison
Dubbo C/E FSC	R. Howell
Dunedoo Country Energy	L. Clark, S. Curtis
Dunedoo MPHS	J. Curtis
Gilgandra District Hospital	K. McWhirter
Gilgandra Country Energy	R. Coxsedge, R. Gavin
Gilgandra Shire Council	J. Henry
Gulgong Country Energy	R. Lockyear, J. Lockyear
Gulgong Hospital	H. Unwin
Kempsey Country Energy	Kim Ellis

Lourdes Hospital	To Be Advised
Molong Country Energy	To Be Advised
Mudgee Country Energy	G. Holland
Mudgee District Hospital	J. Adams
Mudgee Shire Council	G. Woods
Nambucca Heads Country Energy	D. Maloney
Narromine Base Hospital	L. McLelland
Narromine Shire Council	C. Shennan, V. Roberts
Narromine Country Energy	B. Williams
Nyngan Country Energy	D. Callaghan
Nyngan District Hospital	J. Hawley
Nyngan Shire Council	C. Ellison
Orange Country Energy	A. Goodacre
Port Macquarie Country Energy	C. Adams
Queanbeyan Country Energy	H. Jansen
Taree Country Energy	T. Wells
Trangie MPHS	To Be Advised
Warren Country Energy	M. Oriel
Warren State Water	M. Patterson
Warren MPHS	J. George, D. George, L. Clark
Warren Shire Council	J. Murray
Wellington Country Energy	J. Preston, G. McQuillan
Wellington Hospital	To Be Advised
Wellington Shire Council	A. Cullen

#### Staff

Matthew Bow	General Manager
Leanne Bourne	Deputy General Manager
Cheriee Edwards	Senior Loans Officer
Debby Walker	Officer Supervisor
John Letfallah	Collections & Compliance Officer
Fiona Parle	Business Development Officer
Maree Wilson	Business Development Officer
Anne Pascoe	Loans Officer
Lesley Dunn	Loans Officer
Anne Howey	Loans Officer
Leanne Soper	Member Service Officer
Jill Graham	Member Service Officer
Lisa Northill	Member Service Officer
Ben Fischer	Member Service Officer

#### **Directors**

TE BACON PM NOLAN RK MILLS A GILLHAM CJ SHEPHERD DAJ ROOTES J MILLAR

# Registered Office

23 Hawthorn Street, PO Box 1618, Dubbo NSW 2830

**Telephone:** 1300 885 480

Facsimile: (02) 6882 6909

Telephone Banking: 1300 885 480

Email: info@macquariecu.com.au

Web: macquariecu.com.au

## **Auditors**

**MORSE GROUP** 

2 River Street, Dubbo NSW 2830

#### Solicitor

Nelson, Keane & Hemingway Church Street, Dubbo NSW 2830

#### Banker

Cuscal Ltd.

National Australia Bank, Sydney



